## ORGANIZING is a systematic process we use to join together to have a say over the decisions that shape our lives

The democratic **organizations** we build can **transform** our lives, faith, communities, country, and world. We organize under conditions of uncertainty, which requires **creativity** and **flexibility**. Organizing practices must be **adapted** to local conditions and culture.



PHASES		ORIENTATION	PRACTICES	GOALS
EXPLORATORY	← Move up and down as new people join and new teams are organized →	+ Organizations begin with a few people who can <b>envision change</b> + The <b>first revolution is internal</b> , in our belief that change is possible + <b>Ear to ground</b> - reflect, analyze, listen, imagine what could be	+ 1:1's to map formal and informal leaders and learn how the community is organized  + Follow up 1:1's with people who want to build something new  + Small informal meetings to spark imagination and plan work together	+ An invitation to explore organizing + Interest from important formal and informal community leaders + A sense of who needs to be involved to make an organizing effort successful
TEAM BUILDING		+ Power is in <b>relationships</b> +When people <b>trust</b> each other, they can achieve anything together + Organizers develop leaders, leaders develop issues	<ul> <li>+ 1:1's to build relationships and trust between team members</li> <li>+ Rounds to share stories and motivation</li> <li>+ Teach basic elements of organizing process</li> <li>+ Begin making decisions together</li> </ul>	+ A team of people willing to lead a listening campaign & organizing process + A <b>shared vision</b> and <b>motivation</b> + A commitment to <b>meet regularly</b> (weekly/bi-weekly/monthly)
LISTENING		+ People know what they need + Begin with <b>available resources</b> + Start where people are, not where you want them to be	<ul> <li>+ Roleplay listening</li> <li>+ Listen through one-to-one visits, house meetings, &amp; discussions after services</li> <li>+ Conclude listening process with a community assembly to vote on issues</li> </ul>	+ Listen to <b>every person</b> in community + Identify the top concern(s) and begin imagining what can be done + Find & proposition new leaders to take on <b>roles</b> in the organization
RESEARCH		<ul> <li>+ Real power is hidden</li> <li>+ Follow the money</li> <li>+ Curiosity</li> <li>+ Policy &amp; system decisions shape our lives and communities</li> </ul>	+ Clarify what <b>resources</b> we can bring to table + List people who have knowledge or authority about our biggest concerns + <b>Research actions</b> with them to learn what can be done and how much power we need	<ul> <li>+ Turn a problem into an issue that can be resolved</li> <li>+ Find allies</li> <li>+ Learn who's making the decisions</li> <li>+ Assess how much power we need</li> </ul>
ACTION		+ You get as much justice as you have the <b>power</b> to compel + The action is in the reaction + Power respects power	<ul> <li>+ Use creative tactics to build support</li> <li>+ Begin negotiating commitments</li> <li>+ Hold a public action so everyone can hear and celebrate promises and plans</li> </ul>	+ Changes that improve people's lives + Public demonstration of our power + Democratic decision-making structures + Vision of policy and systems change